



Global NaaS Event
By MEF

LSO Service Provider Use Cases

Panelists



Fritz-Joachim Westphal

Lead Architect
Deutsche Telekom,
Group Technology



Richard Carrara

Senior Principal
Solutions Architect
Equinix



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Senior Manager &
Principal Architect
NTT Communications



David Villegas

Senior Manager
Digital Architecture



Michael Kearns

CSO & Co-founder
Amartus

MODERATOR



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Diversity of Use Cases

Increasing Diversity of MEF LSO API Use Cases

Provider Use-Cases	Product(s) / Service(s)	Requirements	3 rd Party & Internal Provider Services / Infrastructure
Enterprise B2B - Enterprise Direct - Managed Service - NaaS LSO Cantata / Sonata, Allegro / Interlude	<ul style="list-style-type: none"> Abstracted Enterprise E2E Network Subset of services used to build an Enterprise Network 	<ul style="list-style-type: none"> Customer Self-Service Portals & APIs Business Negotiation & Operations Manage 3rd party/ internal suppliers & services Match Enterprise needs to Supplier Services Monitor all network components & report status 	<ul style="list-style-type: none"> Overlay (SD-WAN / SASE) Underlay <i>Subscriber:</i> E-Line, E-LAN, IP VPN... <i>Access:</i> Fixed, Wireless, Satellite – Access E-line, IA, L3 Links <i>Transit:</i> Telco backbone, Alternative Global Backbone, Cloud Core Network Inter-connect Edge Cloud / Network Edge Security
Telco International Wholesale LSO Sonata	<ul style="list-style-type: none"> Last-Mile Access Transit 	<ul style="list-style-type: none"> Serviceability, Quoting & Ordering 	<ul style="list-style-type: none"> Access-E-line, Internet Access, Fixed & Wireless E-Transit, Fixed
Telco Domestic Wholesale LSO Sonata	<ul style="list-style-type: none"> Last-mile Access Transit 	<ul style="list-style-type: none"> Serviceability, Quoting & Ordering 	<ul style="list-style-type: none"> Access-E-line, Internet Access, Fixed & Wireless E-Transit, Fixed
Alternative Global Backbone LSO Sonata	<ul style="list-style-type: none"> Transit 	<ul style="list-style-type: none"> Ordering 	<ul style="list-style-type: none"> E-Transit
Inter-connect LSO Sonata	<ul style="list-style-type: none"> Inter-connect 	<ul style="list-style-type: none"> Ordering 	<ul style="list-style-type: none"> Access E-line
Cloud Core LSO Sonata	<ul style="list-style-type: none"> Transit 	<ul style="list-style-type: none"> Ordering 	<ul style="list-style-type: none"> E-Transit
Edge Compute LSO Cantata / Sonata	<ul style="list-style-type: none"> Edge Compute 	<ul style="list-style-type: none"> Ordering 	<ul style="list-style-type: none"> Bare Metal Virtual Machine
Satellite LSO Cantata / Sonata, Allegro / Interlude	<ul style="list-style-type: none"> Private Line, Last-mile Access,, Transit 	<ul style="list-style-type: none"> Serviceability, Quoting & Ordering Trouble Ticketing Performance Monitoring, Historical & Streaming 	<ul style="list-style-type: none"> E-Line, Access E-line, E-Transit



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Deutsche Telekom's Perspective





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Video Statement



Dr. Bertold Frech

VP International Strategy,
Marketing & Steering
Deutsche Telekom
Global Carrier



VIDEO



MEF LSO

Service Provider Use cases

MEF GNE Global Summit, Oct 2023



LIFE IS FOR SHARING.

Service Provider Use Cases

Domestic & International Wholesale

- DT Global Carrier started to implement LSO Business APIs (Serviceability, Quoting & Ordering) - E-line services onboarded first
- DT Domestic Wholesale Germany will start implementation first steps of business process chain – Address Validation and Ordering

PoCs & showcases

- Inter-provider Automation of Layer 2 services
- Combined Inter-provider & Multi-cloud Automation
- “Flat Hammer” MEF accelerator on B2B Cloud Network Automation (Interactive negotiation of service intent; Last Mile Access negotiation; Global Inter-Connect via various non-telco 3rd Parties)

Additional Discussions

- On potential use of MEF SD-WAN model to abstract above the multiple SD-WAN solutions and on use of MEF LSO APIs for Ordering & Technical Configuration

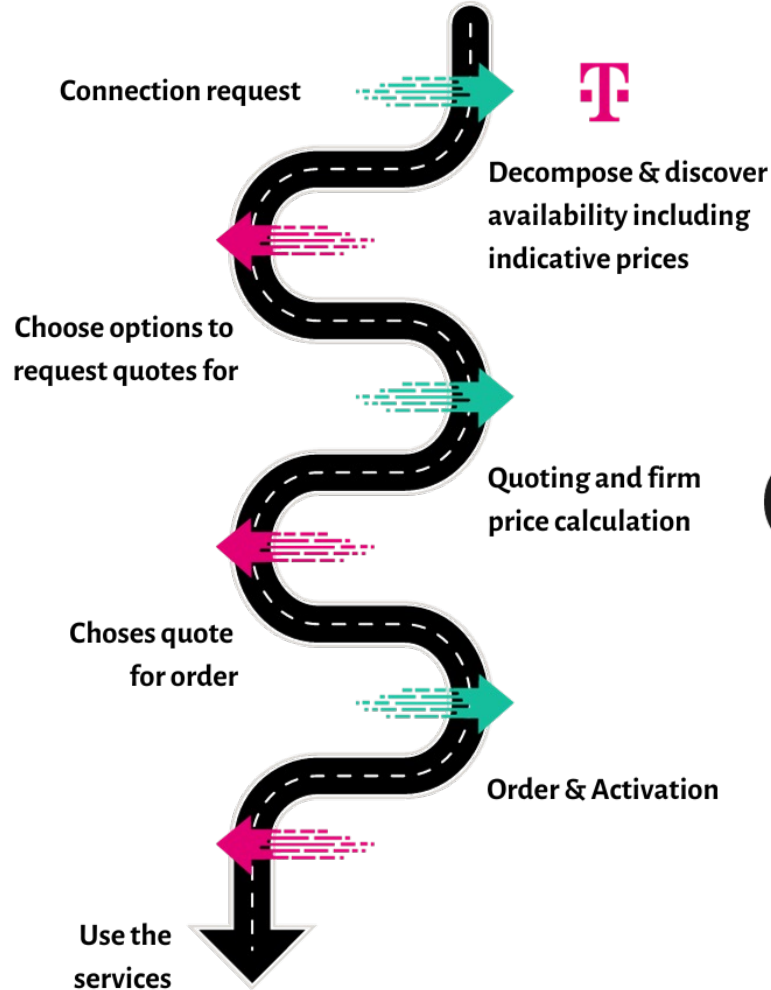
Enterprise Cloud Network Automation

MEF Accelerator Flat Hammer

Enterprise B2B Provider

Partner Providers

Enterprise Customers



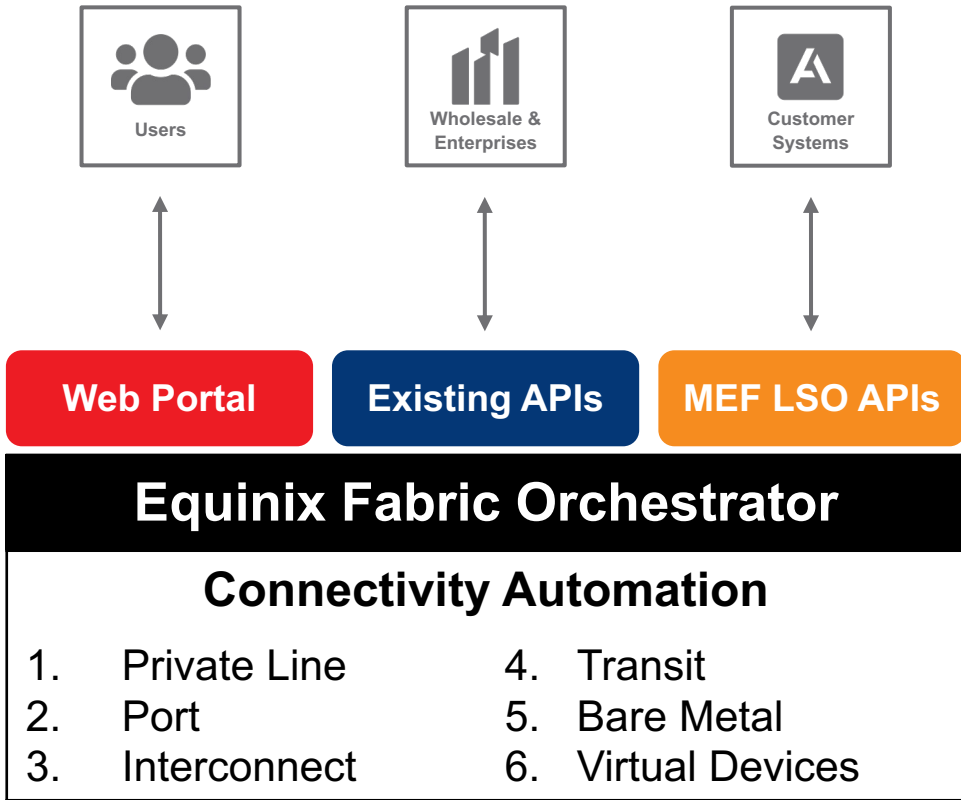


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Equinix's Perspective

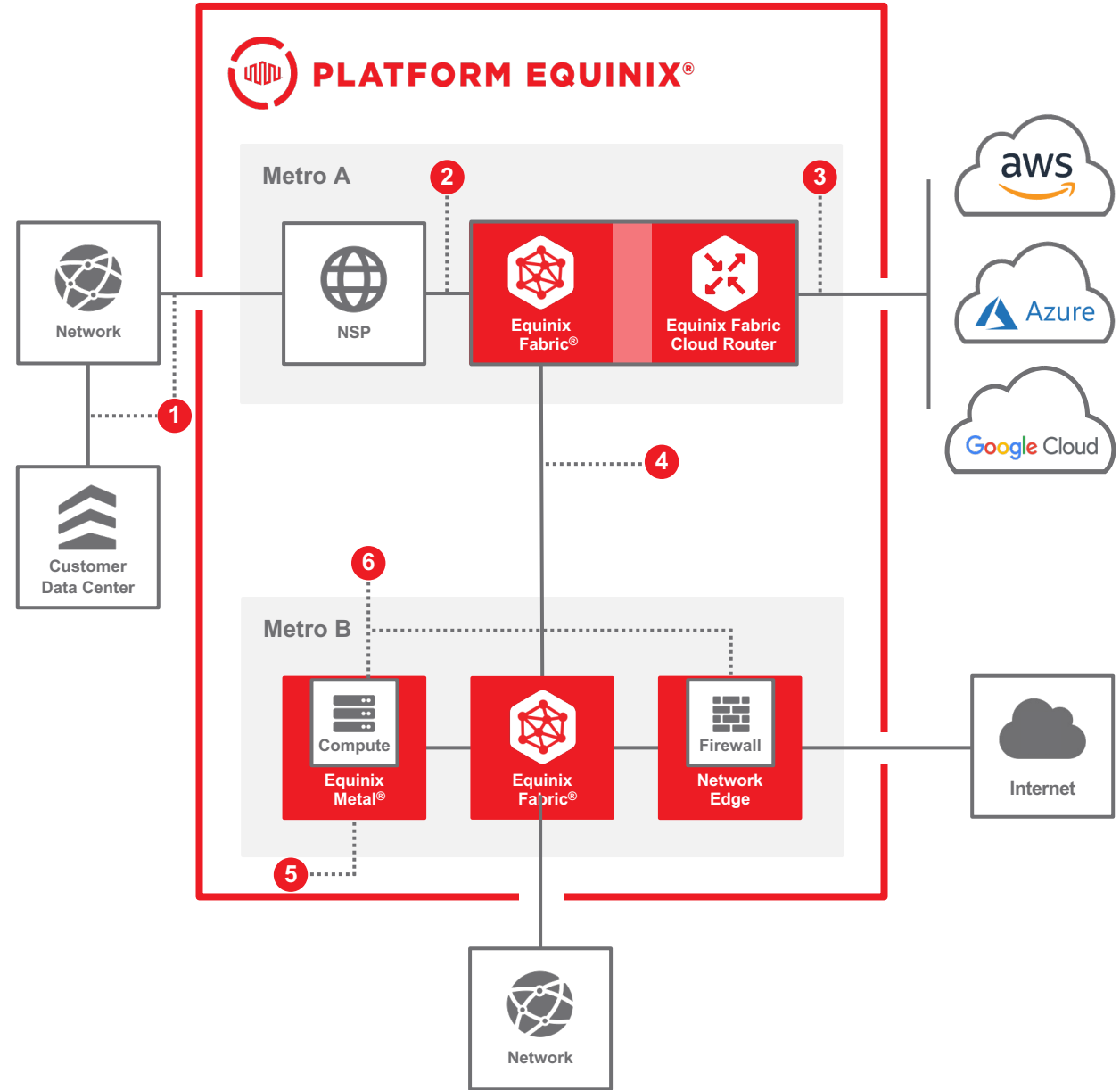


MEF LSO APIs & Equinix Fabric



Equinix Fabric Services

EVPL, EPL, EVP-LAN, EP-LAN
Access E-Line, Transit E-Line





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NTT Com's Perspective



LSO Service Provider Use Cases NTT Com's Perspective

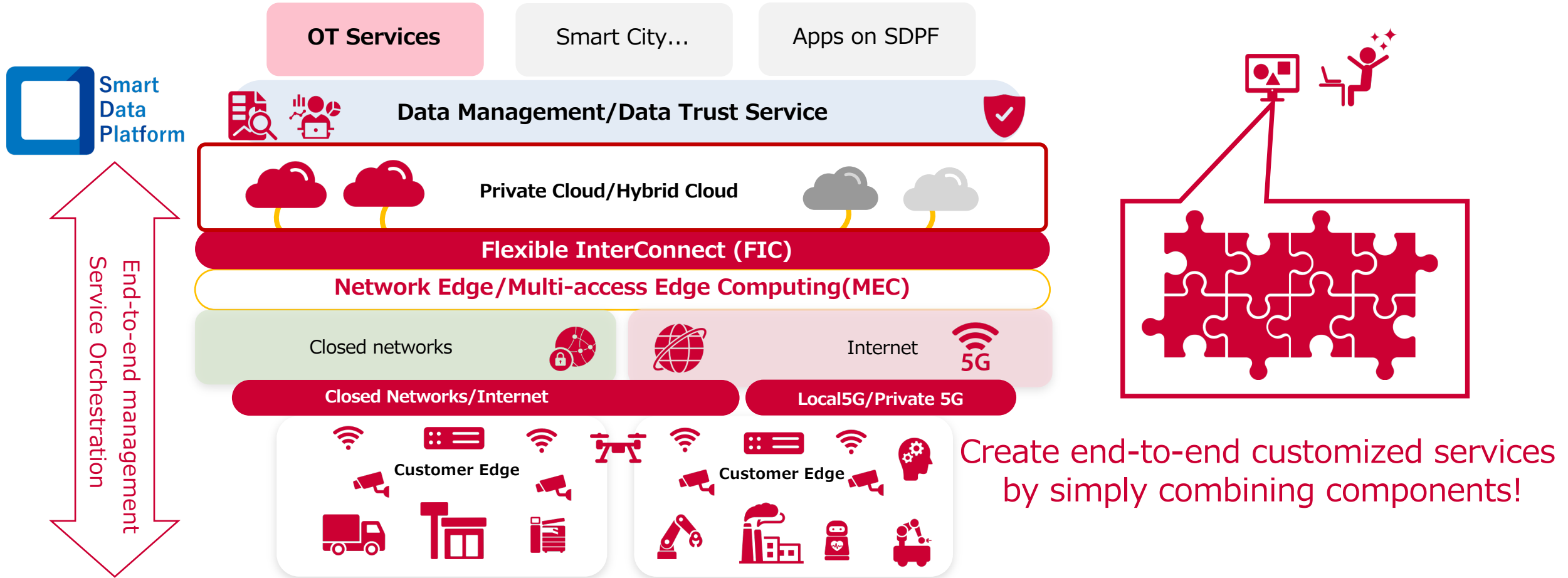
1st Oct. 2023

Wenyu Shen

NTT Communications

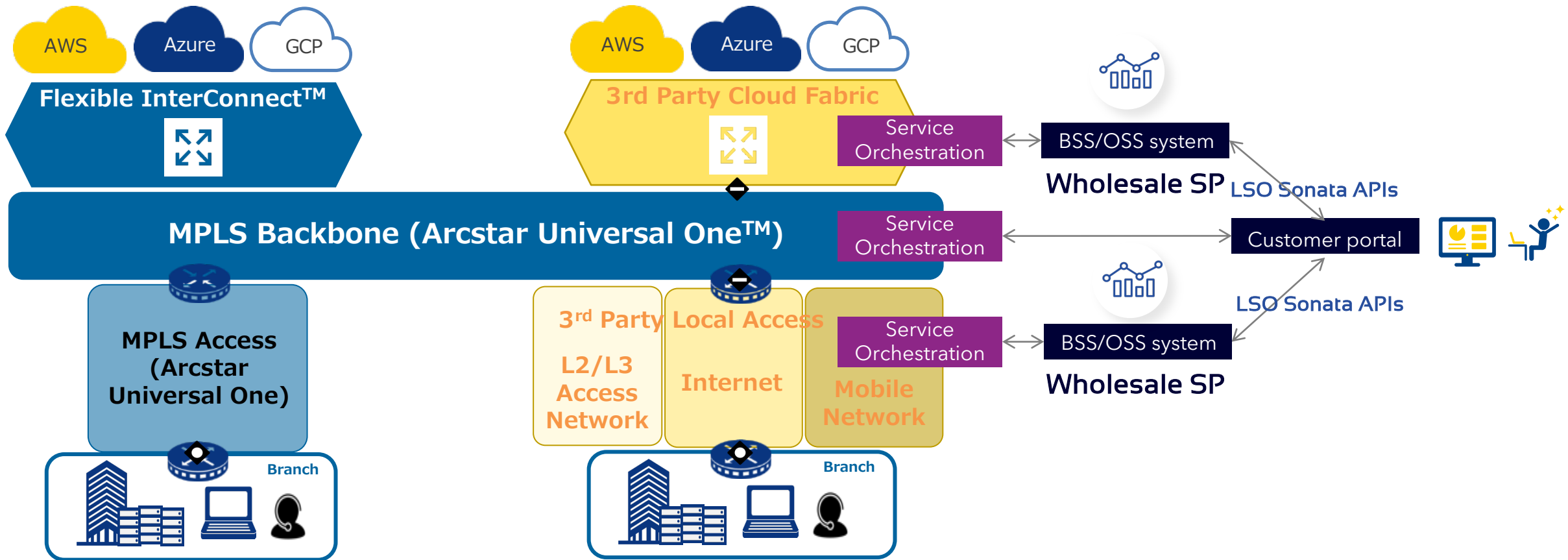
Ground Design of NTT Com's ICT Infrastructure

- Integrate NTT Com's mobile/fixed networks, private clouds and edge infrastructures
- Provide a Composable Platform on which our customers can customize their services on the fly



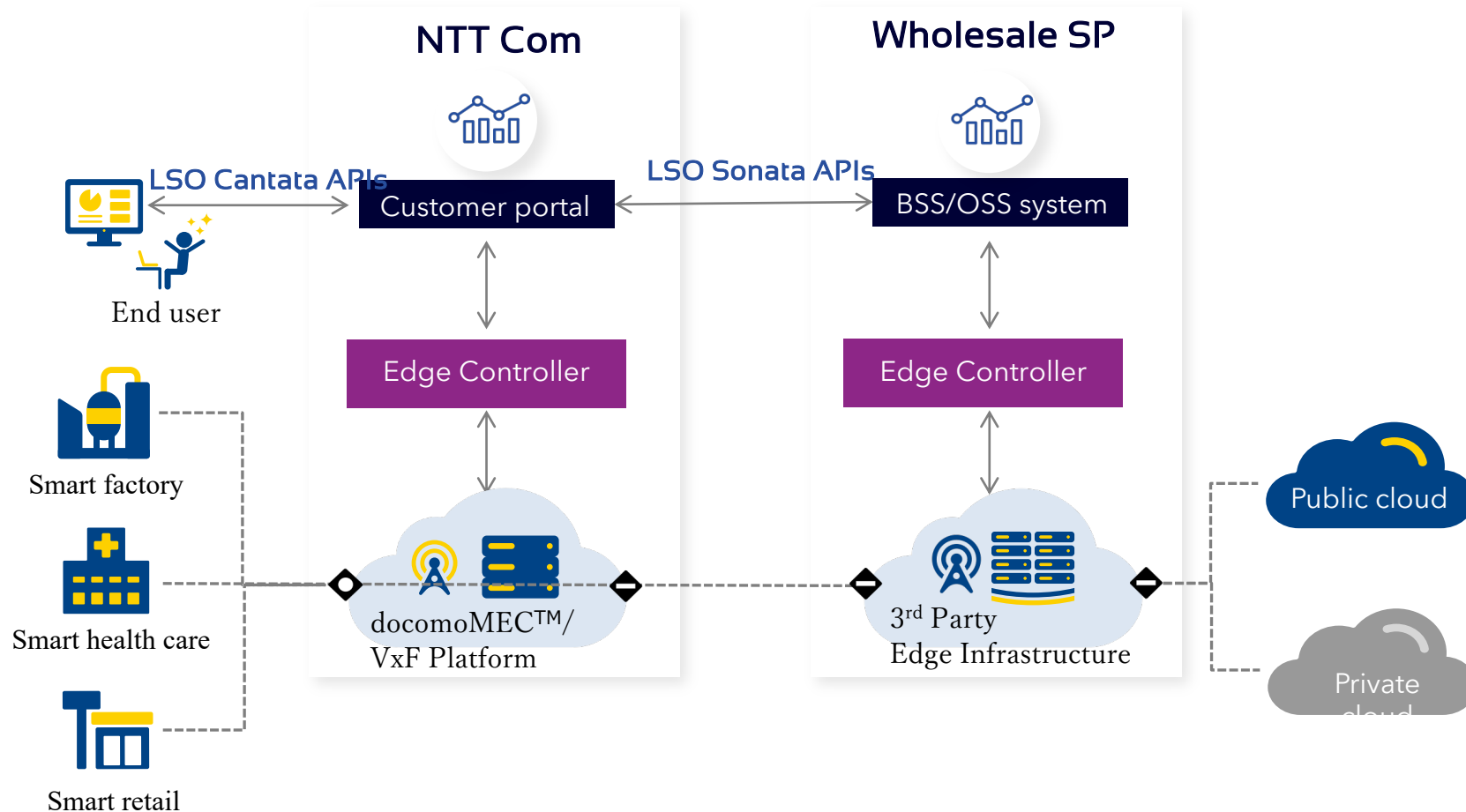
Building the Global Private Network Fabric

- NTT Com's Arcstar Universal One offers global MPLS service in 190 countries/regions.
- The LSO framework has the potential to automate the seamless connection to the local partners.
 - **Local Layer 2 network**
 - **Cloud Fabric**



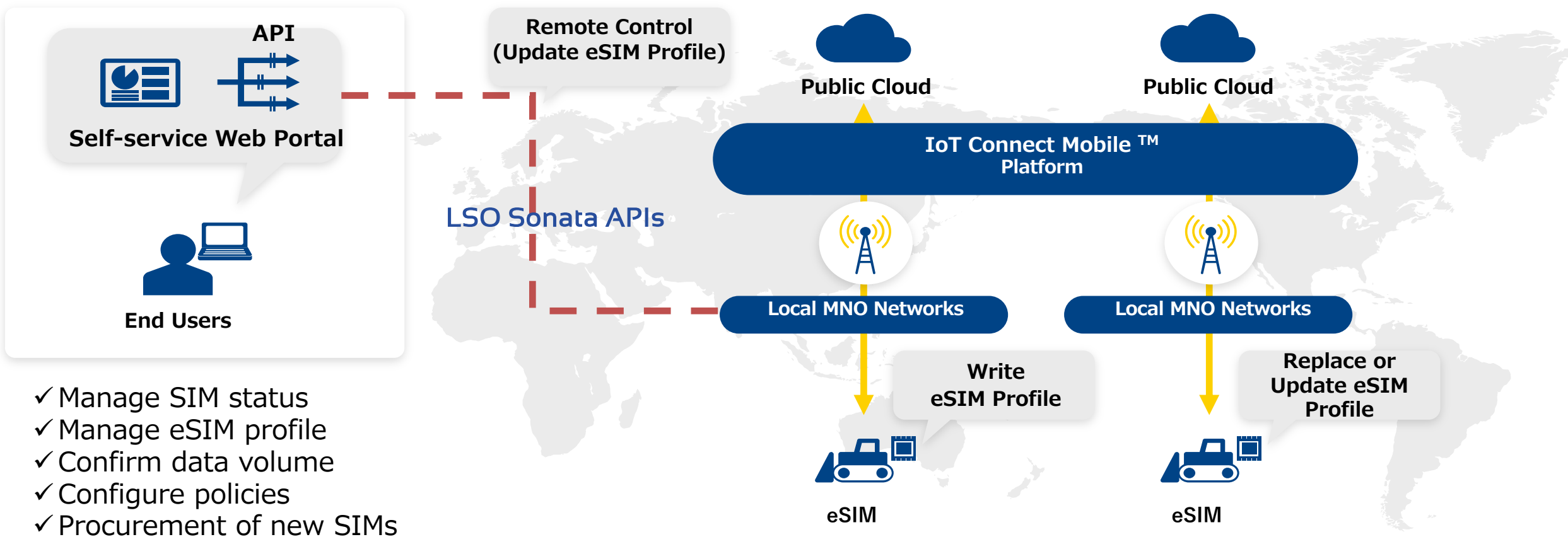
Extending the Edge footprint to a Global Scale

- A great amount of investment is required to provide “true” **edge computing service** in global wide scale, if we only rely on a single organization to provide such a service.
- The LSO framework is a potential enabler to help extend our edge coverage to a global scale.



Simplifying the Development of Global eSIM Service

- IoT Connect Mobile is NTT Com's global **eSIM service** for global IoT business development.
 - eSIM can remotely configure an optimal profile without the need to replace a SIM card.
- The LSO framework can be a candidate solution to release our developers from the tedious integration with the local MNO's system.





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SES's Perspective





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Video Statement



David Villegas
Senior Manager
Digital Architecture



VIDEO

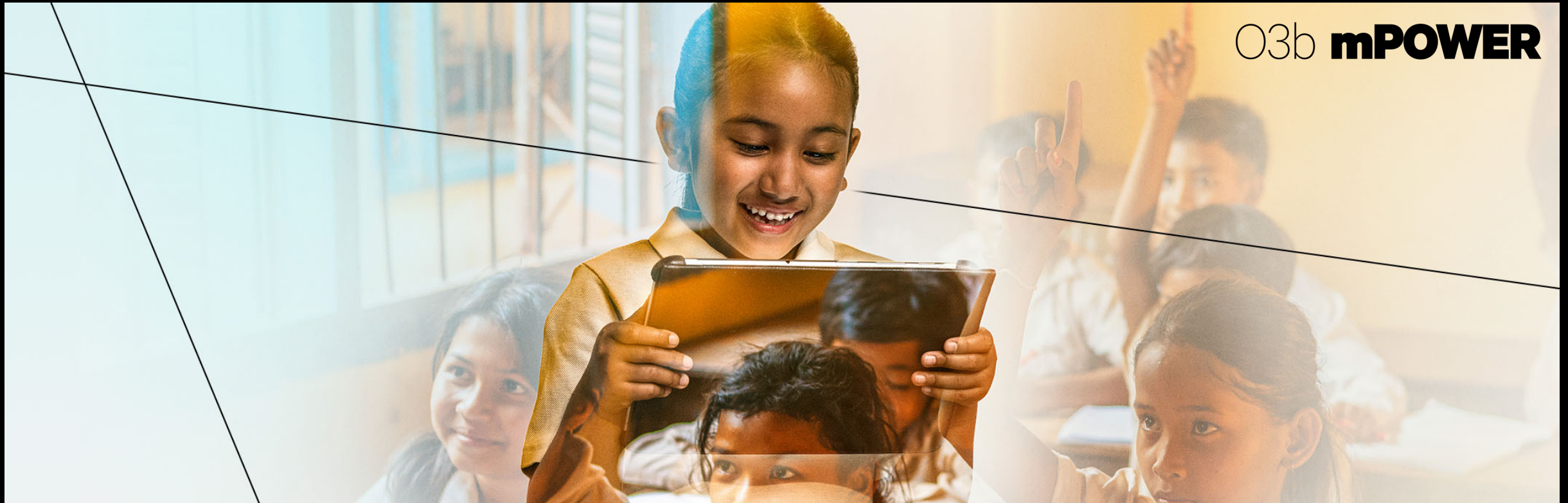


DIGITAL EXPERIENCE OF SES PRODUCTS

Presented by
David Villegas
Senior Manager, Digital Architecture

October 2023

03b **mPOWER**



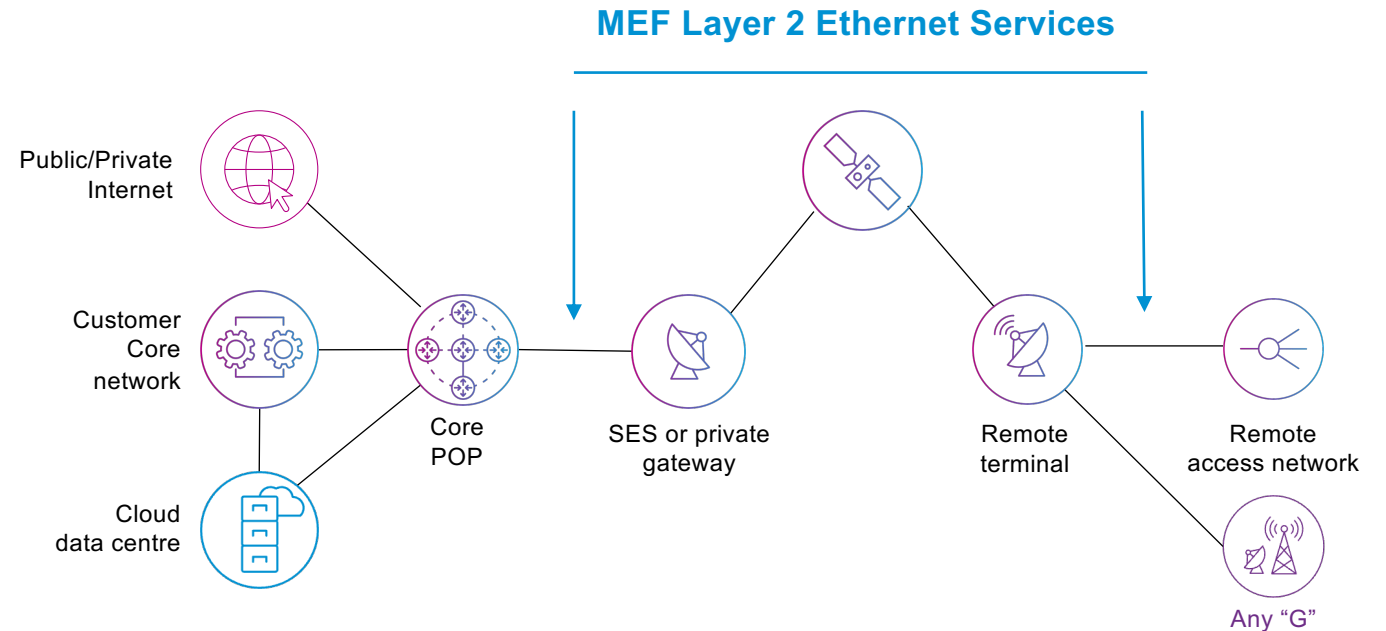
Multi-Orbit Carrier-Grade Satellite Connectivity

▲ Product characteristics

- High Throughput (up to 1500Mbps per link)
- Low latency (up to <150ms)
- **MEF Compliant service** supporting multiple applications per site

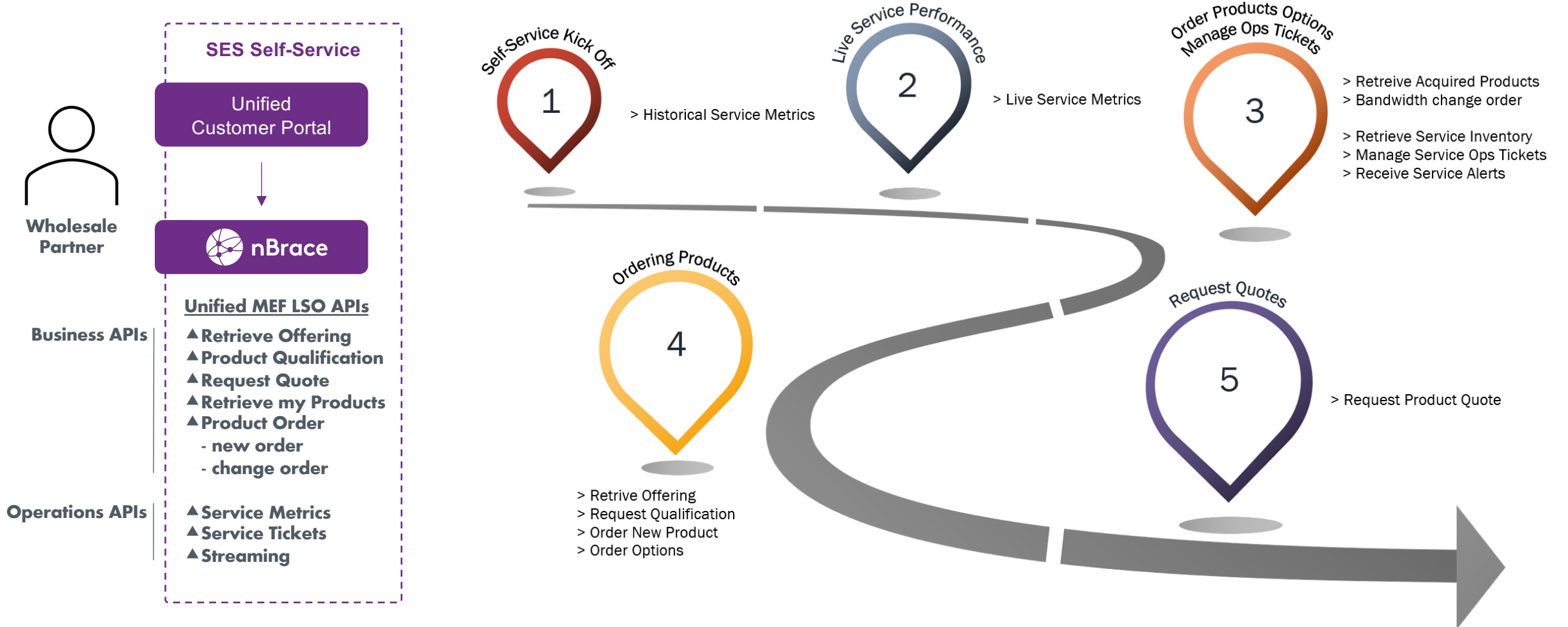
▲ Subset of available features

- Performance Monitoring
- **Flexible** Service Data Rate and Symmetry, on demand
- **Flexible** Handoff On-Net, Off-Net, On-Prem, Direct to Cloud
- SLAs, QoS aware



Self-Service through MEF LSO APIs and Customer Portal

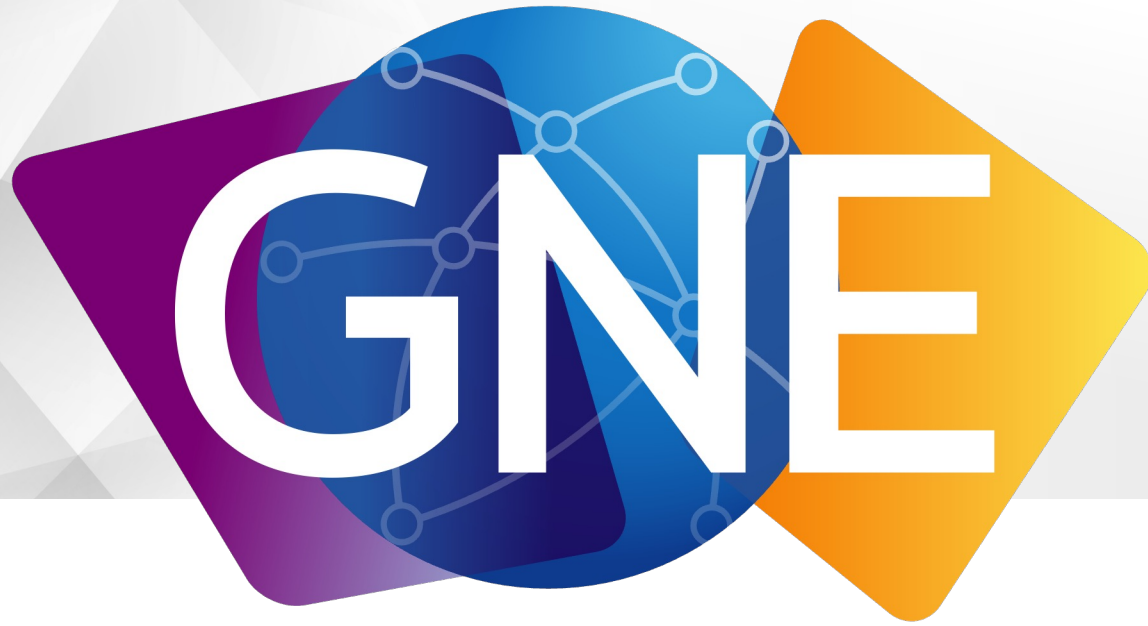
Customer Digital Experience Target and Roadmap Intent





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Panel Q&A



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Thank You
